A 3940-1.14 4/89

College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 2 March 1989

EASTERN REGION (ECPO)

Alfred University
Babson College
Bard College
Bentley College
Boston College
Boston University
University of Bridgeport
Brown University
Buffalo State College
Clarkson University
Columbia University
University of Connecticut
Cornell University
CUNY -Bernard M. Baruch
CUNY - Baruch College - Business & Public Administration
CUNY - City College
CUNY - Graduate School & University Center
CUNY - Hunter College
Dartmouth College
Eastern Nazarene College
Fordham University - Lincoln Center
Fordham University
Franklin Pierce College
Husson College
Ithaca College
The King's College
LeMoyne College
Long Island University
University of Maine-Orono
Manhattan College
Manhattanville College
Marist College
MIT
MIT - Sloan School of Management
University of Massachusetts - Amherst
Mount Holyoke College
New Hampshire College
NYU-Graduate School of Business
New School for Social Research - Graduate School
Northeastern University
Pace University-New York City
Pace University-Westchester
Polytechnic University
Post College
Pratt Institute
Rensselaer Polytechnic University
Rhode Island School of Design
University of Rhode Island
Roberts Wesleyan College
University of Rochester
University of Rochester-W.E. Simon Graduate School of Business
Sacred Heart University
Saint Anselm College
St. John Fisher College
St. Joseph's College
St. Joseph's University
SUNY - Buffalo
SUNY - Cortland
SUNY - Geneseo
SUNY - Plattsburgh
SUNY - Purchase
Syracuse University
Union College
Vassar College
Wells College
Williams College
Worcester Polytechnic Institute

The career planning & placement offices that participate in the ***Salary Survey*** are divided into seven geographic regions. The participants listed comprise the **Eastern** Region.

The data are based on salary offers made to students graduating between September 1, 1988, and August 31, 1989. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (February 3, through March 3, 1989) and cumulatively (September 1, 1988, through March 3, 1989). The block tables list data for the cumulative period, and include only those categories for which offers were reported.

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BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

INTERIM PERIOD 2/3/89 THROUGH 3/6/89

CUMULATIVE PERIOD 9/1/88 THROUGH 3/6/89

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES 90TH	PERCENTILES 50TH	PERCENTILES 10TH	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES 90TH	PERCENTILES 50TH	PERCENTILES 10TH
BUSINESS														
ACCOUNTING	79	1197	$25296	$25896	$29000	$26000	$21000	164	2528	$25602	$25261	$30000	$26000	$21500
BUSINESS ADMIN (INCL MGMT	7	123	27619	23179	*	*	*	70	453	25376	22371	34100	25000	17000
DISTRIBUTION MANAGEMENT	+	3	+	21331				+	39	+	24129			
ECONOM & FINANCE (BANKING	4	207	27250	24988	*	*	*	14	460	23257	23876	*	*	*
HOTEL/RESTAURANT MGMT.	+	2	+	20750				13	66	21154	19767	*	*	*
HUMAN RSRCS (incl LABOR R	+	10	+	22126				+	33	+	21716			
MANAGEMENT INFO SYSTEMS	5	39	34870	28732	*	*	*	10	177	31135	27090	*	*	*
MARKETING/MARK MGMT (RESR	+	164	+	22585				23	486	21957	22190	27000	21000	17000
REAL ESTATE	+	+	+	+				+	6	+	22788			
COMMUNICATIONS														
ADVERTISING	+	+	+	+				+	10	+	19249			
COMMUNICATIONS	+	8	+	18700				2	68	15500	19883	*	*	*
JOURNALISM	+	2	+	15950				+	30	+	18513			
TELECOMMUN/BROADCASTING	+	2	+	19500				+	9	+	14997			
EDUCATION														
ELEMENTARY EDUCATION	+	7	+	21104				+	83	+	17558			
PRE-ELEMENTARY EDUCATION	+	+	+	+				+	4	+	13090			
PHYSICAL EDUCATION	+	1	+	12000				+	9	+	18897			
SPECIAL EDUCATION	+	5	+	19697				+	24	+	19704			
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	+	1	+	20000				+	12	+	17292			
TEXTILES & CLOTHING	+	15	+	19167				+	26	+	18218			
MERCHANDISING MANAGEMENT	1	4	30000	22625	*	*	*	1	7	30000	20714	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	+	1	+	19500				+	10	+	19782			
LETTERS (incl English, Li	1	5	20800	20200	*	*	*	1	35	20800	19419	*	*	*
VISUAL & PERFORMING ARTS	+	2	+	18068				+	19	+	15627			
HUMANITIES - OTHER	+	9	+	20045				+	31	+	21956			
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	1	+	20000				+	18	+	19525			
HISTORY	+	4	+	19900				+	13	+	18863			
POLITICAL SCIENCE/GOVT	+	6	+	19244				+	24	+	19496			
PSYCHOLOGY	+	12	+	20623				+	50	+	18211			
SOCIOLOGY	1	4	14000	21447	*	*	*	1	18	14000	19550	*	*	*
SOCIAL SCIENCES-OTHER	+	3	+	19600				+	28	+	18843			
ENGINEERING														
AEROSPACE & AERONAUTICAL	3	75	28767	29615	*	*	*	4	115	29575	29204	*	*	*
AGRICULTURAL	+	5	+	25939				+	8	+	23632			
ARCHITECTURAL	+	1	+	25000				+	6	+	22813			
BIOENGINEERING & BIOMEDIC	1	2	25000	22289	*	*	*	1	6	25000	26306	*	*	*
CHEMICAL	10	329	33057	33058	*	*	*	16	543	32911	32812	*	*	*
CIVIL	11	204	27651	26357	*	*	*	11	361	27651	26090	*	*	*
COMPUTER	2	50	30500	30258	*	*	*	5	91	31000	29800	*	*	*
ELECTRICAL/ELECTRONIC	44	557	31015	30550	33000	31720	29000	58	949	30937	30269	33000	31050	29000

continued

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

INTERIM PERIOD 2/3/89 THROUGH 3/6/89

CUMULATIVE PERIOD 9/1/88 THROUGH 3/6/89

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
ENGINEERING (continued)														
INDUSTRIAL	1	123	$31200	$29719	*	*	*	1	206	$31200	$29378	*	*	*
MECHANICAL	46	591	30879	30625	$33100	$30948	$28000	51	1029	30692	30317	$33000	$30744	$27996
METALLURGICAL	+	41	+	29561				+	50	+	29580			
MINING (INCL GEOLOGICAL)	+	7	+	24651				+	9	+	24714			
NUCLEAR	4	4	31925	31925	*	*	*	4	5	31925	31540	*	*	*
PETROLEUM	+	26	+	34936				+	62	+	32202			
TEXTILE	+	+	+	+				+	3	+	27333			
ENGINEERING TECHNOLOGY	7	63	29500	27566	*	*	*	8	160	29368	28085	*	*	*
INDUSTRIAL TECHNOLOGY	2	13	27900	26310	*	*	*	2	25	27900	25870	*	*	*
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	+	2	+	25400				+	25	+	22106			
ANIMAL SCIENCES	+	2	+	17250				+	7	+	18771			
PLANT SCIENCES	+	+	+	+				+	5	+	17656			
NATURAL RESOURCES	+	+	+	+				+	1	+	22800			
OTHER AGRICULTURAL SCIENC	+	3	+	15833				+	18	+	20814			
COMPUTER SCIENCE														
COMPUTER SCIENCE	19	164	30314	28497	*	*	*	25	378	29842	27691	32000	30500	27000
COMPUTER PROGRAMMING	1	5	33000	25792	*	*	*	1	26	33000	26131	*	*	*
INFORMATION SCIENCES & SY	3	52	30608	26687	*	*	*	10	94	28182	26361	*	*	*
SYSTEMS ANALYSIS	+	1	+	31000				+	8	+	28575			
HEALTH SCIENCES														
ALLIED HEALTH	+	4	+	24650				+	44	+	23950			
HEALTH SCIENCES	+	3	+	23000				+	23	+	18710			
NURSING	+	1	+	20000				+	80	+	23062			
PHARMACY	+	15	+	35255				+	65	+	36276			
SCIENCES														
ACTUARIAL	1	1	24504	24504	*	*	*	1	6	24504	30384	*	*	*
ARCHITECTURAL & ENVIRONME	+	4	+	26350				+	14	+	24380			
BIOLOGICAL	1	1	26500	26500	*	*	*	1	14	26500	19471	*	*	*
CHEMISTRY	25	31	32927	31310	33600	33000	31896	31	57	32860	29349	34000	33000	31896
GEOLOGY & GEOLOGICAL SCI	+	2	+	23500				+	5	+	23032			
MATHEMATICS	8	24	30400	27367	*	*	*	8	60	30400	25079	*	*	*
PHYSICS	1	2	32011	29626	*	*	*	2	7	32006	27036	*	*	*
OTHER PHYSICAL & EARTH SC	+	+	+	+				+	11	+	22655			
TOTALS	288	4245						539	9352					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/3/89 THROUGH 3/6/89							CUMULATIVE PERIOD 9/1/88 THROUGH 3/6/89						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	78	1055	$25287	$26071	$29000	$26000	$21000	152	2164	$25478	$25476	$28500	$26000	$21504
ACCOUNTING (PRIVATE)	2	183	25500	25060	*	*	*	21	413	24268	23974	29500	24500	18500
COMMERCIAL BANKING (CNSMR	+	8	+	22911				1	48	50000	21778	*	*	*
COMMERCIAL BANKING (LENDG	+	18	+	22967				3	43	26333	21844	*	*	*
INVESTMT BANKING (CORP FN	1	3	30000	30667	*	*	*	2	12	25750	25192	*	*	*
INVESTMT BANKNG (M & A)	1	4	27996	26500	*	*	*	1	5	27996	28040	*	*	*
INVESTMT BANKG (REAL EST)	+	+	+	+				1	4	16700	17175	*	*	*
INVESTMT BANKG (SALES & T	+	3	+	25000				+	6	+	22917			
FINANCIAL/TREASURY ANALYS	8	69	26935	25900	*	*	*	13	148	26614	24801	*	*	*
PORTFOLIO MGMT/BROKERAGF	+	4	+	22498				2	13	21000	22515	*	*	*
UNDERWRITING	+	9	+	19821				+	30	+	20785			
MARKETING														
ADVERTISING	+	3	+	20800				3	13	18333	17840	*	*	*
BRAND/PRODUCT MANAGEMENT	1	31	35750	24395	*	*	*	4	89	27438	24072	*	*	*
BUYER/MERCHANDISING	+	76	+	21823				4	145	25250	22123	*	*	*
MARKET RESEARCH	1	10	34008	27589	*	*	*	1	36	34008	23411	*	*	*
SALES	1	160	28800	24079	*	*	*	19	490	22863	23137	*	*	*
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	+	+	+	+				+	14	+	23598			
MEDIA PLANNING	2	3	32650	27767	*	*	*	2	11	32650	20868	*	*	*
ON-AIR REPORTING	+	+	+	+				+	2	+	18000			
PRODUCTION	+	5	+	25771				2	15	20000	21270	*	*	*
PUBLIC RELATIONS	+	5	+	21927				2	38	24000	19293	*	*	*
WRITING / EDITING	1	3	20800	20267	*	*	*	1	21	20800	16475	*	*	*
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	1	4	23866	20584	*	*	*	1	12	23866	18310	*	*	*
FINANC,TAXA, MONETARY POL	+	6	+	21925				1	22	30000	21392	*	*	*
ECONOMIC PROGRAMS	+	1	+	20000				1	5	15000	18394	*	*	*
LAW ENFORCEMENT	+	+	+	+				+	22	+	20526			
MILITARY	+	9	+	22501				3	56	29333	21365	*	*	*
NATIONAL SECURITY	+	3	+	31800				2	9	25409	23868	*	*	*
URBAN / REGIONAL PLANNING	+	7	+	25576				+	10	+	24251			
SOCIAL SERVICES														
ADMINISTRATION	1	6	14000	25131	*	*	*	25	49	24960	23984	33000	25000	17000
COUNSELING	+	4	+	19894				+	17	+	17162			
FUNDRAISING / DEVELOPMENT	+	+	+	+				+	1	+	23500			
SOCIAL WORK	+	1	+	13000				+	14	+	18579			
ENGINEERING														
BIOENGINEERING	1	8	27996	32216	*	*	*	1	15	27996	30954	*	*	*
DESIGN / CONSTRUCT	22	369	28180	28283	32000	28050	25480	28	671	28113	28238	32600	28050	25000
ENVIRONMENTAL/SANITATION	1	31	28000	28809	*	*	*	1	62	28000	27866	*	*	*
MANUFACTURING/INDUSTRIAL	16	725	32064	30845	*	*	*	19	1124	31409	30537	*	*	*
SYSTEMS / PROGRAMMING	9	51	32448	29758	*	*	*	10	112	32234	29675	*	*	*
POWER SYSTEMS	12	74	30633	29897	*	*	*	14	112	30382	29692	*	*	*
SOFTWARE DESIGN & DEVELOP	12	44	31325	29998	*	*	*	14	101	31163	29543	*	*	*

continued

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/3/89 THROUGH 3/6/89							CUMULATIVE PERIOD 9/1/88 THROUGH 3/6/89						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
HARDWARE DESIGN & DEVELOP	7	46	$30411	$30556	*	*	*	7	87	$30411	$30312	*	*	*
RESEARCH & DEVELOPMENT	16	86	31084	30992	*	*	*	21	218	30853	30275	$33000	$31500	$27560
TESTING	+	47	+	30681				2	107	27500	28788	*	*	*
PROCESS ENGINEERING	45	341	32225	32546	$34000	$32300	$30600	56	629	32127	31963	34000	32074	30212
OTHER ENGINEERING	9	147	30987	29720	*	*	*	12	217	31027	29839	*	*	*
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	7	130	30429	27859	*	*	*	12	330	28500	26936	*	*	*
INFORMATION SYSTEMS	4	38	28128	27108	*	*	*	18	148	28915	27006	*	*	*
SYSTEMS ANALYSIS & DESIGN	1	71	31500	28443	*	*	*	4	151	25900	27759	*	*	*
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	2	5	27252	26346	*	*	*	4	16	25126	27269	*	*	*
AGRICULTURE/NAT'L RESOURC	+	10	+	22080				+	34	+	22353			
ARCHITECTURE	+	1	+	28000				+	19	+	22693			
CONSULTING	18	143	30750	28587	*	*	*	21	238	30786	27571	33689	31000	27000
HUMAN RESRCS /INDUS RELS	+	11	+	23117				2	63	26000	22410	*	*	*
MANAGEMENT TRAINEE	6	126	32042	22684	*	*	*	23	511	24446	21453	31800	23000	19000
MATH/STATISTICIANS	2	5	31500	23111	*	*	*	2	12	31500	21808	*	*	*
NURSES / PERSONAL CARE	+	1	+	20000				+	77	+	23057			
OTHER HEALTH RELATED (EX	+	24	+	29855				+	145	+	28144			
PARALEGAL	+	+	+	+				+	2	+	20460			
PERFORMING ARTS (ENTERTAI	+	+	+	+				+	3	+	15000			
RESEARCHERS NON-TECHNICAL	+	2	+	26496				+	7	+	23679			
RESEARCHERS - TECHNICAL	+	+	+	+				+	10	+	20115			
TEACHING	+	16	+	19747				1	154	27000	18214	*	*	*
TOTALS	288	4245						539	9352					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

ECPO REGIONAL Report No. 2 MARCH 1989
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/3/89 THROUGH 3/6/89							CUMULATIVE PERIOD 9/1/88 THROUGH 3/6/89						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	+	103	+	$29979				8	160	$29000	$28801	*	*	*
MBA--NON-TECH	2	48	$41502	37118	*	*	*	2	125	41502	33068	*	*	*
MBA--TECH	+	26	+	39319				1	40	36600	37993	*	*	*
MS-BUSINESS	1	4	35400	31075	*	*	*	1	16	35400	29550	*	*	*
DISTRIBUTION MANAGEMENT	+	+	+	+				+	1	+	30900			
ECONOMICS & FINANCE (BANK	+	10	+	37620				+	38	+	35279			
HOTEL/RESTAURANT MNGMT	+	+	+	+				+	+	+	+			
HUMAN RESOURCES (INCL LAB	+	2	+	28550				+	5	+	28300			
MANAGEMENT INFORMATION SY	+	5	+	36073				+	16	+	30560			
MARKETING/MKTNG MGT (RESE	+	4	+	36875				+	15	+	31687			
MERCHANDISING MANAGEMENT	+	+	+	+				+	1	+	21000			
COMMUNICATIONS														
ADVERTISING	+	+	+	+				+	+	+	+			
COMMUNICATIONS	+	1	+	30000				+	1	+	30000			
JOURNALISM	+	+	+	+				+	+	+	+			
EDUCATION														
EDUCATION ADMINISTRATION	+	1	+	19300				+	5	+	19660			
ELEMENTARY EDUCATION	+	1	+	24000				+	3	+	20000			
PHYSICAL EDUCATION	+	+	+	+				+	+	+	+			
READING EDUCATION	+	+	+	+				+	+	+	+			
SPECIAL EDUCATION	+	1	+	21600				+	6	+	22580			
HUMANITIES														
FOREIGN LANGUAGES	+	+	+	+				+	1	+	23107			
LETTERS	+	+	+	+				+	2	+	23250			
VISUAL & PERFORMING ARTS	+	+	+	+				+	1	+	23000			
HUMANITIES - OTHER	+	+	+	+				+	+	+	+			
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	+	+	+				+	+	+	+			
HISTORY	+	+	+	+				+	2	+	19863			
POLITICAL SCIENCE / GOVT	+	1	+	20000				+	1	+	20000			
PSYCHOLOGY	+	1	+	22500				+	3	+	18500			
SOCIOLOGY	+	1	+	22000				+	2	+	27000			
SOCIAL SCIENCES - OTHER	1	1	43704	43704	*	*	*	1	6	43704	23473	*	*	*

continued

ECPO REGIONAL Report No. 2 MARCH 1989
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/3/89 THROUGH 3/6/89							CUMULATIVE PERIOD 9/1/88 THROUGH 3/6/89						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	6	+	$32870				+	7	+	$32929			
AGRICULTURAL	+	+	+	+				+	+	+	+			
BIOENGINEERING & BIOMEDIC	+	+	+	+				+	2	+	32500			
CHEMICAL	+	11	+	36631				+	21	+	35626			
CIVIL	+	19	+	29342				+	32	+	28851			
COMPUTER	1	6	$41300	39313	*	*	*	2	15	$34650	35003	*	*	*
ELECTRICAL/ELECTRONIC	8	71	35588	36053	*	*	*	10	109	36082	35673	*	*	*
INDUSTRIAL	1	12	45000	35350	*	*	*	1	16	45000	34925	*	*	*
MECHANICAL	3	60	36732	35730	*	*	*	3	87	36732	35209	*	*	*
METALLURGICAL	+	9	+	35578				+	16	+	34421			
MINING & MINERAL	+	4	+	30385				+	6	+	31257			
NUCLEAR	+	1	+	37200				+	1	+	37200			
PETROLEUM	+	3	+	38320				+	12	+	39936			
TEXTILE	+	+	+	+				+	+	+	+			
HEALTH SCIENCES														
ALLIED HEALTH	+	+	+	+				+	4	+	27428			
HEALTH SCIENCES	+	1	+	26000				+	7	+	21837			
NURSING	+	+	+	+				+	1	+	25000			
SCIENCES														
AGRICULTURAL & NATL RESOU	+	+	+	+				+	1	+	23000			
ARCHITECTURAL & ENVIRONME	+	+	+	+				+	+	+	+			
BIOLOGICAL	+	+	+	+				+	3	+	22905			
CHEMISTRY	+	5	+	30900				+	11	+	31455			
COMPUTER SCIENCE														
COMPUTER SCIENCE	6	45	35584	35619	*	*	*	6	57	35584	35105	*	*	*
SCIENCES														
GEOLOGY & RELATED GEOLOGI	+	7	+	33814				+	25	+	30332			
MATHEMATICS (INCL ACTUARI	1	4	32011	28032	*	*	*	2	12	32506	29187	*	*	*
PHYSICS	+	+	+	+				+	1	+	32016			
POLYMER	+	+	+	+				+	4	+	30330			
TOTALS	24	474						37	900					

Master's Degree Candidates - Experience [1]

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

INTERIM PERIOD 2/3/89 THROUGH 3/6/89

CUMULATIVE PERIOD 9/1/88 THROUGH 3/6/89

GRADUATE ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	1	36	$45000	$46453	*	*	*	1	77	$45000	$38759	*	*	*
MBA--TECH	+	14	+	53779				1	22	41300	47542	*	*	*
OVER 2 TO 4 YEARS														
MBA--NON-TECH	+	46	+	47935				+	83	+	42442			
MBA--TECH	+	33	+	53070				+	43	+	50743			
OVER 4 YEARS														
MBA--NON-TECH	+	29	+	49129				+	73	+	42249			
MBA--TECH	+	21	+	53943				+	35	+	49769			
TOTALS	1	179						2	339					

1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

DOCTORAL DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/3/89 THROUGH 3/6/89							CUMULATIVE PERIOD 9/1/88 THROUGH 3/6/89						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	+	+	+				+	+	+	+			
COMPUTER & INFOR SCIENCES	+	2	+	$45000				1	4	$59500	$51125	*	*	*
EDUCATION														
EDUCATION ADMINISTRATION	+	+	+	+				+	3	+	41700			
HUMANITIES & SOCIAL SCIENCES														
ECONOMICS	+	+	+	+				+	+	+	+			
ENGLISH	+	+	+	+				+	1	+	20000			
FOREIGN LANGUAGES	+	+	+	+				+	+	+	+			
PSYCHOLOGY	+	+	+	+				+	2	+	23500			
SOCIOLOGY	+	+	+	+				+	+	+	+			
ENGINEERING														
AEROSPACE	+	7	+	50711				+	7	+	50711			
CHEMICAL	+	10	+	47697				+	24	+	45838			
CIVIL	+	+	+	+				+	2	+	31200			
COMPUTER	1	1	$48000	48000	*	*	*	1	2	48000	52500	*	*	*
ELECTRICAL/ELECTRONIC	+	6	+	50941				+	12	+	45379			
MECHANICAL	+	3	+	43533				+	3	+	43533			
METALLURGICAL	+	2	+	46010				+	3	+	47073			
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	+	+	+				+	+	+	+			
BIOLOGICAL	+	+	+	+				+	+	+	+			
CHEMISTRY	+	12	+	44200				+	22	+	43013			
GEOLOGICAL SCIENCES	+	1	+	34800				+	2	+	35400			
MATHEMATICS	+	+	+	+				+	+	+	+			
PHYSICS	+	1	+	36000				+	3	+	41000			
POLYMER	+	+	+	+				+	2	+	42900			
TOTALS	1	45						2	92					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS MARCH 1989 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 3/6/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	FINANCE
ACCOUNTING	25406 151 34100/21500			19000 1					26000 3
BUSINESS ADMIN (INCL MGMT	27020 5			44500 2		27500 2	30500 2		19000 2
ECONOM & FINANCE (BANKING				16850 2	26833 3			25000 1	20500 3
MANAGEMENT INFO SYSTEMS							28583 3	34000 3	
MARKETING/MARK MGMT (RESR		17000 1			25000 1	25000 1	21000 1	17000 1	19667 3
MERCHANDISING MANAGEMENT								30000 1	
LETTERS (incl English, Li								20800 1	
CHEMICAL								33689 1	
COMPUTER								30750 4	
ELECTRICAL/ELECTRONIC						28000 1	31980 3	30943 14	
MECHANICAL					27996 1			33996 1	
INDUSTRIAL TECHNOLOGY								27000 1	
COMPUTER SCIENCE					31000 1	32650 2	28000 3	28333 6	
COMPUTER PROGRAMMING							33000 1		
INFORMATION SCIENCES & SY						30750 2	27221 6	27000 1	
CHEMISTRY							31896 1		
MATHEMATICS	30000 1				30000 1		31500 1		
PHYSICS							32011 1		

AVERAGE SALARY OFFERS MARCH 1989 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 3/6/89

Sample Block: Average 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING	REAL ESTATE
BUSINESS ADMIN (INCL MGMT			29333 3		18000 2			17000 1	
ECONOM & FINANCE (BANKING	25000 1		21500 1						
HOTEL/RESTAURANT MGMT.	20000 2	21200 10							
MARKETING/MARK MGMT (RESR					24000 2				
SOCIOLOGY				14000 1					
INFORMATION SCIENCES & SY								30000 1	
ACTUARIAL			24504 1						
MATHEMATICS			23000 1						

AVERAGE SALARY OFFERS MARCH 1989 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 3/6/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	OTHER SERVICE	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ACCOUNTING						30909 2	22326 1		35000 1
BUSINESS ADMIN (INCL MGMT	29000 1	24000 2	24500 4	20714 7	27000 1	26429 7	26667 3	29000 3	21000 1
HOTEL/RESTAURANT MGMT.				23000 1					
MARKETING/MARK MGMT (RESR			23333 3	19000				21000 1	
COMMUNICATIONS						10000 1			
AEROSPACE & AERONAUTICAL						25500 1			
BIOENGINEERING & BIOMEDIC	25000 1								
CIVIL							27533 5		
ELECTRICAL/ELECTRONIC			31900 3	29000 1		22165 2	29300 1		
MECHANICAL			31600 2			25343 2			
NUCLEAR			33100 1						
ENGINEERING TECHNOLOGY			25500 1						
COMPUTER SCIENCE								25000 1	
CHEMISTRY	33600 1								

AVERAGE SALARY OFFERS MARCH 1989 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 3/6/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ACCOUNTING							24500 1		
BUSINESS ADMIN (INCL MGMT			29000 1		24667 6	15000 1	21000 1	22333 3	
MARKETING/MARK MGMT (RESR						20000 1		24000 2	
COMMUNICATIONS								21000 1	
AEROSPACE & AERONAUTICAL					30250 2				
CHEMICAL								30000 1	33777 5
CIVIL						28000 1	28500 1	25667 3	33000 1
ELECTRICAL/ELECTRONIC					31530 2				32022 2
MECHANICAL					28911 6		28500 1		31950 2
NUCLEAR									32400 1
ENGINEERING TECHNOLOGY							27800 2	31200 1	
INDUSTRIAL TECHNOLOGY					28800 1				
COMPUTER SCIENCE					30500 1				31200 1
BIOLOGICAL				26500 1					
CHEMISTRY									32785 15

AVERAGE SALARY OFFERS MARCH 1989 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 3/6/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
ACCOUNTING								26000 2	29500 1
BUSINESS ADMIN (INCL MGMT	26576 7								
ECONOM & FINANCE (BANKING	25500 1								
MANAGEMENT INFO SYSTEMS		28200 1	33900 2						
MARKETING/MARK MGMT (RESR	30000 1							30000 1	
CHEMICAL					28500 1		32500 1	33286 7	
COMPUTER	32000 1								
ELECTRICAL/ELECTRONIC	32000 1	31567 20 35000/30400	30800 3		30960 1			31263 4	
MECHANICAL	28800 1	31929 13	30800 3		29550 6		33100 1	32150 6	
NUCLEAR		31100 2							
ENGINEERING TECHNOLOGY		29881 3						33000 1	
COMPUTER SCIENCE	32000 2	30633 8							
CHEMISTRY		32548 4	32325 4		32500 1				34025 4
MATHEMATICS		32175 4							
PHYSICS			32000 1						

AVERAGE SALARY OFFERS MARCH 1989 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 3/6/89

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI
ACCOUNTING						40300 1
BUSINESS ADMIN (INCL MGMT				25000 1		23100 2
ECONOM & FINANCE (BANKING						26450 2
MANAGEMENT INFO SYSTEMS						27600 1
MARKETING/MARK MGMT (RESR		17000 1				
AEROSPACE & AERONAUTICAL						32300 1
INDUSTRIAL				31200 1		
MECHANICAL		34008 1	32000 1			29495 4
CHEMISTRY		33300 1				

AVERAGE SALARY OFFERS MARCH 1989 ECPO REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 3/6/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	FINANCE
BACHELOR - NON TECHNICAL	25457 156 34100/21500	17000 1		28340 5	26375 4	26667 3	27958 6	27829 7	21500 11
BACHELOR - TECHNICAL	30000 1				29665 3	30960 5	29479 16	30282 28 34100/27000	

CURRICULUM	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING	REAL ESTATE
BACHELOR - NON TECHNICAL	21667 3	21200 10	27375 4	14000 1	21000 4			17000 1	
BACHELOR - TECHNICAL			23752 2					30000 1	

CURRICULUM	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	OTHER SERVICE	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL	29000 1	24000 2	24000 7	20455 11	27000 1	25682 10	25582 4	27000 4	28000 2
BACHELOR - TECHNICAL	29300 2		31071 7	29000 1		24103 5	27827 6	25000 1	

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL			29000 1		24667 6	17500 2	22750 2	22667 6	
BACHELOR - TECHNICAL				26500 1	29694 12	28000 1	28150 4	27640 5	32785 27 35000/31800

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	26837 9	28200 1	33900 2					27333 3	29500 1
BACHELOR - TECHNICAL	31360 5	31523 54 37200/30000	31464 11		29918 9		32800 2	32442 18	34025 4

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI
BACHELOR - NON TECHNICAL		17000 1		25000 1		27833 6
BACHELOR - TECHNICAL		33654 2	32000 1	31200 1		30056 5

AVERAGE SALARY OFFERS MARCH 1989 ECPO REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 3/6/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	FINANCE
MBA--NON-TECH	38004 1								45000 1
MBA--TECH									

CURRICULUM	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING	REAL ESTATE
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	OTHER SERVICE	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH									
MBA--TECH									36600 1

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI
MBA--NON-TECH						
MBA--TECH						

AVERAGE SALARY OFFERS MARCH 1989 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 3/6/89 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	25509 148 34100/21504	26052 12		19000 1					21000 1
BUSINESS ADMIN (INCL MGMT	23667 3	22000 5	50000 1	30000 2					26747 6
ECONOM & FINANCE (BANKING	26400 1	21750 4			21500 1		16700 1		28500 3
MARKETING/MARK MGMT (RESR									25000 1
MECHANICAL						27996 1			
COMPUTER SCIENCE									31000 1
MATHEMATICS					30000 1				23000 1

AVERAGE SALARY OFFERS MARCH 1989 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION - CUMULATIVE PERIOD 9/1/88 THROUGH 3/6/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	MARKET RESEARC	SALES	DESIGN/GRAPHIC	MEDIA PLANNING
ACCOUNTING							30000 1		
BUSINESS ADMIN (INCL MGMT	17000 1			29000 1	27333 3		23000 8		
ECONOM & FINANCE (BANKING	25000 1						17000 1		
HOTEL/RESTAURANT MGMT.							19000 1		
MANAGEMENT INFO SYSTEMS				35750 1					
MARKETING/MARK MGMT (RESR			17000 2	22500 2	19000 1		20833 6		
COMMUNICATIONS			21000 1						
ELECTRICAL/ELECTRONIC							30600 1		
MECHANICAL						34008 1	28800 1		
COMPUTER SCIENCE									33800 1
INFORMATION SCIENCES & SY									31500 1

AVERAGE SALARY OFFERS MARCH 1989 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 3/6/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ON-AIR REPORTI	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT	EXECUTIVE, LEG	FINANC,TAXA, M	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY
BUSINESS ADMIN (INCL MGMT		23000 1	25000 1				15000 1		29333 3
MARKETING/MARK MGMT (RESR		17000 1	23000 1			30000 1			
LETTERS (incl English, Li				20800 1					
ELECTRICAL/ELECTRONIC					23866 1				

AVERAGE SALARY OFFERS MARCH 1989 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 3/6/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	NATIONAL SECUR	URBAN / REGION	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/
ACCOUNTING	40818 1								
;NESS ADMIN (INCL MGMT			26278 18					15000 1	
HOTEL/RESTAURANT MGMT.			23000 3						
MARKETING/MARK MGMT (RESR			22667 3					25000 1	
COMMUNICATIONS	10000 1								
SOCIOLOGY			14000 1						
AEROSPACE & AERONAUTICAL								28500 1	
CIVIL								27018 9	28000 1
ELECTRICAL/ELECTRONIC								29427 6	
MECHANICAL							27996 1	26748 3	
ENGINEERING TECHNOLOGY								29470 4	
CHEMISTRY								33600 ?	

AVERAGE SALARY OFFERS MARCH 1989 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 3/6/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	MANUFACTURING/	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	OTHER ENGINEER
BUSINESS ADMIN (INCL MGMT	21000 1						23000 1		
MANAGEMENT INFO SYSTEMS						28200 1		31200 1	
AEROSPACE & AERONAUTICAL						25500 1	32000 1	32300 1	
BIOENGINEERING & BIOMEDIC						25000 1			
CHEMICAL			28500 1			33628 3		33056 9	33000 2
CIVIL						33000 1			
COMPUTER				30500 2					
ELECTRICAL/ELECTRONIC	32760 1	32191 7	31131 8	32133 3	30596 5	30960 2		31567 7	32000 1
INDUSTRIAL					31200 1				
MECHANICAL	31543 7	30696 1	29733 3		28700 1	30081 5		31394 17	30626 7
NUCLEAR			33100 1			31550 2			31500 1
ENGINEERING TECHNOLOGY	31560 2		25500 1						28444 1
INDUSTRIAL TECHNOLOGY	28800 1								
COMPUTER SCIENCE				30794 7		31567 3			
INFORMATION SCIENCES & SY				31662 2				30000 1	
CHEMISTRY	32899 7	33150 2				32598 2		32767 16	
MATHEMATICS								32400 3	
PHYSICS								32000 1	

AVERAGE SALARY OFFERS MARCH 1989 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 3/6/89

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER PROGR		INFORMATION SY		SYSTEMS ANALYS		ACTUARIAL		AGRICULTURE/NA	ARCHITECTURE	CONSULTING		HUMAN RESRCS /	MANAGEMENT TRA	
BUSINESS ADMIN (INCL MGMT	25000	1					23000	1			32050	2	26000	2	23125	6
ECONOM & FINANCE (BANKING	25000	1			21500	1										
HOTEL/RESTAURANT MGMT.															20778	9
MANAGEMENT INFO SYSTEMS	25000	1	25000	1	27600	1					34000	3			366[illegible]	1
MARKETING/MARK MGMT (RESR							23000	1							23667	3
MERCHANDISING MANAGEMENT											30000	1				
CHEMICAL											33689	1				
COMPUTER			31000	2							32000	1				
ELECTRICAL/ELECTRONIC			30851	7							30246	7			32700	1
MECHANICAL											33996	1			32200	2
INDUSTRIAL TECHNOLOGY											27000	1				
COMPUTER SCIENCE	30000	6	26500	4							28333	3				
COMPUTER PROGRAMMING	33000	1														
INFORMATION SCIENCES & SY	27000	2	26500	2	23000	1					27000	1				
ACTUARIAL							24504	1								
BIOLOGICAL			26500	1												
CHEMISTRY															31800	1
MATHEMATICS					31500	1	30000	1								
PHYSICS			32011	1												

AVERAGE SALARY OFFERS MARCH 1989 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 3/6/89 90th: 22080 / 10th: 18330 PART 7 - PAGE 1

CURRICULUM	MATH/STATISTIC	NURSES / PERSO	OTHER HEALTH R	PARALEGAL	PERFORMING ART	RESEARCHERS NO	RESEARCHERS -	TEACHING
BUSINESS ADMIN (INCL MGMT								27000 1
ELECTRICAL/ELECTRONIC	31500 1							
MATHEMATICS	31500 1							

AVERAGE SALARY OFFERS MARCH 1989 ECPO REGIONAL CUMULATIVE REPORT

BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 3/6/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	25478 152 34100/21504	24268 21 40300/18500	50000 1	26333 3	21500 1		16700 1		26544 11
BACHELOR - TECHNICAL					30000 1	27996 1			27000 2

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	MARKET RESEARC	SALES	DESIGN/GRAPHIC	MEDIA PLANNING
BACHELOR - NON TECHNICAL	21000 2		18333 3	27438 4	25250 4		22059 17		
BACHELOR - TECHNICAL						34008 1	29700 2		32650 2

CURRICULUM	ON-AIR REPORTI	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT	EXECUTIVE, LEG	FINANC,TAXA, M	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY
BACHELOR - NON TECHNICAL		20000 2	24000 2	20800 1		30000 1	15000 1		29333 3
BACHELOR - TECHNICAL					23866 1				

CURRICULUM	NATIONAL SECUR	URBAN / REGION	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/
BACHELOR - NON TECHNICAL	25409 2		24960 25 42000/17000					20000 2	
BACHELOR - TECHNICAL							27996 1	28737 26 34300/25480	28000 1

CURRICULUM	MANUFACTURING/	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	OTHER ENGINEER
BACHELOR - NON TECHNICAL	21000 1					28200 1	23000 1	31200 1	
BACHELOR - TECHNICAL	31988 18	32234 10	30382 14	31163 14	30411 7	30985 20 34884/25500	32000 1	32144 55 37200/30212	31027 12

CURRICULUM	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA
BACHELOR - NON TECHNICAL	25000 3	25000 1	24550 2	23000 2			32683 6	26000 2	22808 19
BACHELOR - TECHNICAL	29667 9	29145 17	27250 2	27252 2			30027 15		32225 4

CURRICULUM	MATH/STATISTIC	NURSES / PERSO	OTHER HEALTH R	PARALEGAL	PERFORMING ART	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL								27000 1
BACHELOR - TECHNICAL	31500 2							